Ideas on IT and State Government

I) ***IT Procurement Process***

+ Support IT procurement with trained and experienced legal and procurement staff both at ITS and State agencies

+ Encourage communication between the State and vendors throughout the procurement process

+ Seek vendor input and provide agency training prior to use of GSA IT procurement schedules

II) ***IT Procurement Contracts***

+ Clarify "ownership" of contract Ts & Cs between ITS and State agencies

+ Change liability provisions in Ts & Cs to recognize that different projects may necessitate different terms and to encourage competition on all projects

III) ***Specific Types of Procurement***

+ Consider having private sector firms manage more IT functions for State government if it would increase efficiency and effectiveness

+ Encourage State agencies to use contractors when necessary to complete specific projects, supplement State IT employees and to provide subject matter expertise

+ Improve bulk purchasing by focusing on total cost of ownership (TCO), allowing for purchase of specialized and up-to-date technology, recognizing the importance of accompanying services and allowing for vendor standardization

+ Operate e-procurement to maximize its benefit to the State and vendors and to allow for appropriate private sector involvement in its operation

IV) ***IT Governance***

+ Encourage ITS to continue to work with agencies to advance their business goals and use an entity such as the Information Technology Policy Council to gain private sector input on State government IT policy

About NCTA: *The North Carolina Technology Association (NCTA) is a not-for-profit, membership-driven trade association that is the primary voice of the State's technology industry. With over 400 member companies and organizations, NCTA is the intersection of leadership and technology, fueling the growth of North Carolina through Executive Engagement, Public Policy and a Knowledge Workforce. For more information, please visit www.nctechnology.org or contact President & CEO Brooks Raiford at 919.856.0393 x224.*